

Who we are

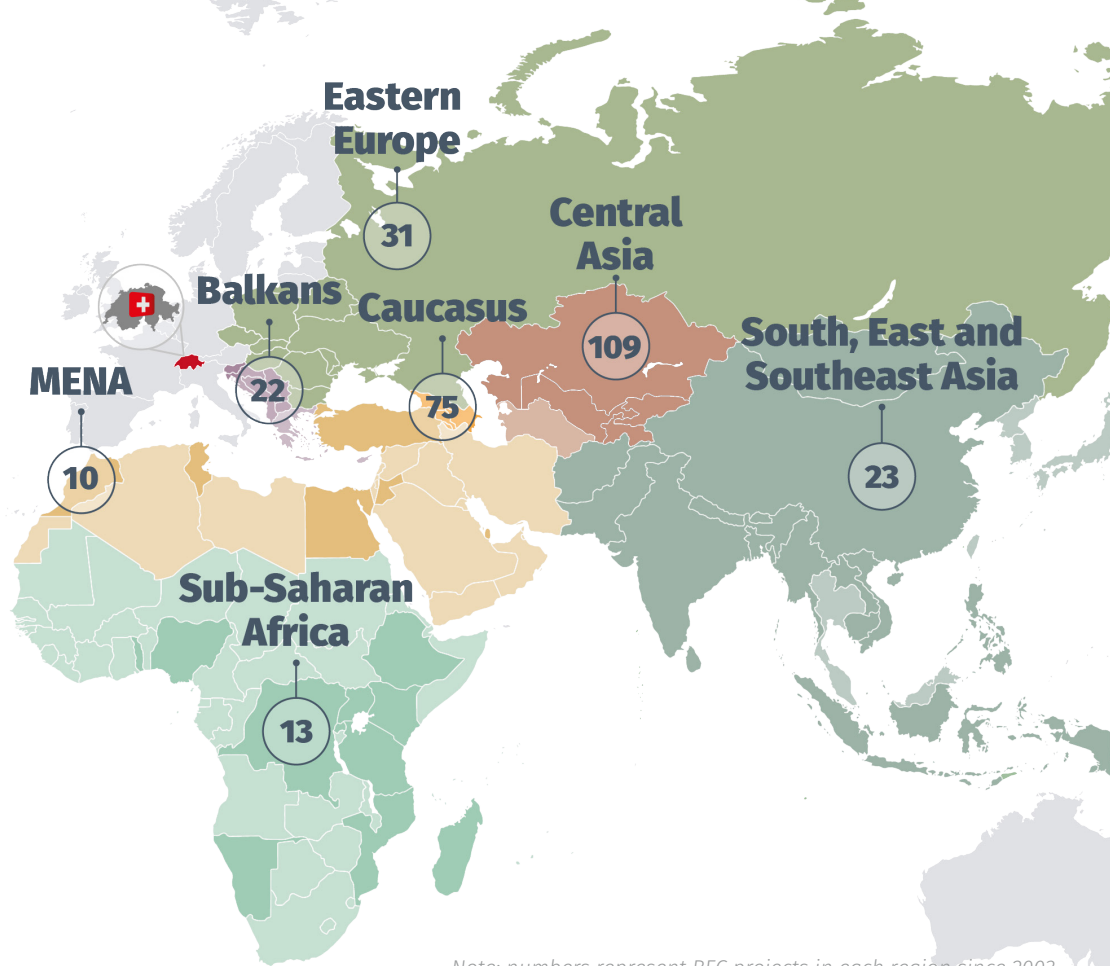
We are a Swiss-based management consulting company. We build client-centric, data-driven, and innovative solutions.

What we do

We offer financial consultancy to banks and microfinance institutions in emerging markets.

Why we do it

We strive to allow both the institutions we work with and their clients to flourish.



Note: numbers represent BFC projects in each region since 2003. Some projects are cross-regional

BANKING EXPERTISE

AGRICULTURAL & RURAL FINANCE

47

MICRO FINANCE

85

SME FINANCE

28

GREEN FINANCE

6

Market Research

- Access to Finance Research
- Investment Feasibility Study

Operational Development

- Strategy Development
- Lending Process & Product Development
- Sales Development
- Risk Management
- HR Capacity Development



Services & Products

Diagnostics & Due Diligence

- Institutional Due Diligence
- Diagnostics

Digital Transformation

- Master APS
- Credit Scoring

Operational Analysis

- Collection
- Sales Process Audit
- Credit Factory

Knowledge Sharing

- Trainings
- Online Learning
- Study Tours

Note: some projects belong to more categories



17

YEARS OF EXPERIENCE



121

STAFF



266

PROJECTS



71

COUNTRIES

MEMBERSHIP





AGRICULTURE VALUE CHAIN FINANCE (VCF)

- **4 projects** in Kyrgyzstan, Georgia, Armenia
- **11 processor driven VCF schemes** in sugar beet, vegetables, hazelnuts, dairy, meat sub-sectors
- **20 supplier driven VCF schemes** in hazelnut, vegetable, dairy sub-sectors

LEARNING AND KNOWLEDGE SHARING SOLUTIONS

Agriculture & FinTech Bulletins

Editions: 252

- Georgia
- Kyrgyzstan
- Serbia
- Armenia
- Ukraine
- Nepal
- Moldova

Editions: 88

- Armenia
- Azerbaijan
- Georgia
- Kazakhstan
- Kyrgyzstan
- Tajikistan
- Uzbekistan

Webinars

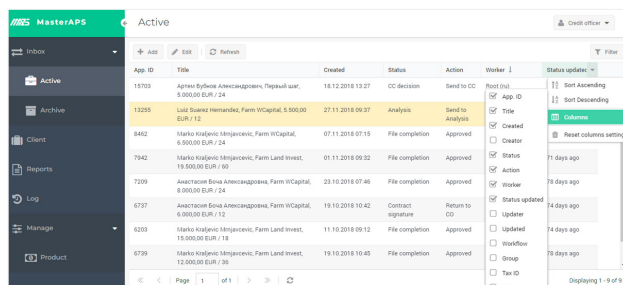
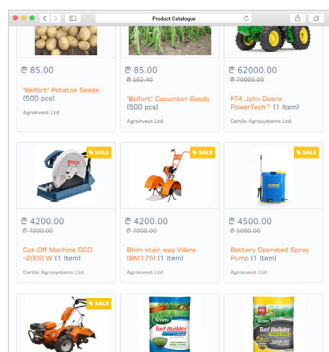
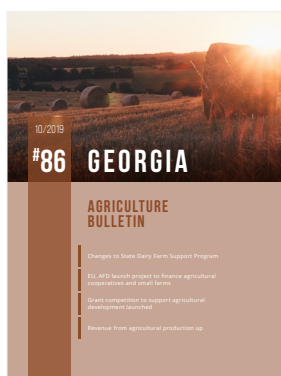
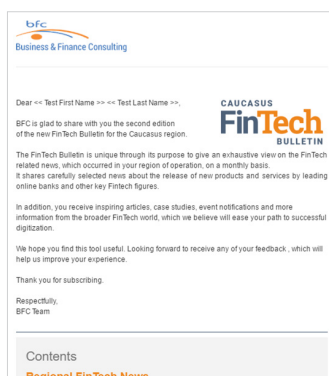
- Collection
- FinTech
- Fraud Detection
- MSE Finance
- SME Finance
- Soft Skills
- Sales
- Risk

Online learning “EduBanks”

- 1200+ learners every year
- 50+ new courses
- 900+ test questions

Study tours

- 100+ participants
- 12 tours
- 6 countries



DIGITAL FINANCE: MSME FINANCE AUTOMATION TOOLKIT

- Master APS (Loan Application Processing System)
- Analytical credit resume
- Credit scoring cards
- Agro tech cards
- E-commerce agro platform